



To Whom it May Concern,

I would like to take this opportunity to commend your company as well as your personnel. I have been in the printing industry for more than twenty-five years. In that span, I have never dealt with a more proficient or professional organization. I am not talking about one department or one person. Every single person I have come in contact with from Paper Handling Solutions has been professional, courteous and proficient. No matter what my situation, they seem eager to try and find a suitable solution. All members of the team at PHS truly seem to understand what our needs are no matter how complex they seem to us. I feel as though I am a member of their special family (and you know we'll do anything for family).

I would especially like to commend your salesman, Bret Cannon. He is as honest as the day is long and I am always amazed how quickly and efficiently he responds to our needs. He is so knowledgeable about equipment in the printing industry. He will quickly tell me whether a piece of equipment will really suit my needs, even if he misses a sale. That is an invaluable asset in a salesman - especially in today's downturned economy.

All the guys who have worked on our equipment are, without a doubt, the best!!! They seem so knowledgeable and helpful. Randy, Chris, Noel, Mike, Pat, and John (I hope I didn't forget anyone!) have always demonstrated the most professional and proficient service to our equipment here at school.

I would be amiss if I didn't mention the support staff that answers the phones. They handle our calls with the utmost courtesy and get us in touch with the right person for our situation.

Thank you so much, for your service and the support you have provided to us in the past six (at least) years. I really appreciate it!

Marilu Wentworth  
Printing and Graphics Coordinator